



## How much is that lot worth in farm income?

Lot size = 20,000  
sq.ft. (about a 1/2  
acre)

1/2 acre low end  
value of  
production: 240  
beds x \$100 =  
\$24,000 gross

1/2 acre high end  
value of  
production: 240  
beds x \$300 =  
\$72,000 gross

SPIN revenue  
potential on 1/2  
acre is: \$24,000 -  
\$72,000 gross

Once you put on **SPIN** glasses, you start seeing dollar signs all over vacant and underutilized patches of land. To project what all that land is worth in sub-acre farming revenue, all you need is the back of an envelope and the computer between your ears! Here is the calculation for figuring out how much that lot up the street, down the corner or around the block is worth in food production, when **SPIN-Farming** takes root there.

### Farm Income Calculator

1. Figure out how many square feet the space represents
2. Figure out how many standard size beds, which measure 2 feet wide by 25 feet long, fit into the space, using this guideline:  
Number of standard size beds per 20,000 sq. ft. (1/2 acre) = 240
3. Figure out the low end revenue potential of the space by multiplying the number of beds by \$100, which is the revenue generated by **SPIN-Farming's** single crop production
4. Figure out the high end revenue potential of the space by multiplying the number of beds by \$300, which is the revenue generated by **SPIN-Farming's** intensive relay crop production



See what 1,000 sq. ft. backyards are worth in the hands of a SPIN farmer>>>





SPIN farmers think in terms of feet, not acres.

One acre equals about 40,000 square feet, so **SPIN** farmers are giving new meaning to the term "back forty" because they think in terms of feet, not acres. Their land base is no bigger than some front lawns and backyards. In fact, the land base for many **SPIN** farmers, including Wally Satzewich, the developer of **SPIN-Farming**, is front lawns and backyards.

### Realize Your Small Potential

S-small P-lot IN-tensive Farming has many competitive advantages. They include proximity to markets, micro climates, minimal capital expenses, lower expenses, minimal outside labor needs, and the ability to work with, rather than against, nature. All of these give farmers more control over their operations so they can predict outcomes, and incomes, with more certainty.

Find out how you can join hundreds of other **SPIN** farmers who have turned their talents and passions into new commercial farm businesses at [www.spinfarming.com](http://www.spinfarming.com).

This is what  
1,000 sq. ft.  
is worth in  
the hands of a  
SPIN farmer!



Spinach...\$2,900



Shallots...\$4,800



Potatoes...\$1,300



Garlic...\$4,300



Carrots...\$2,400



Beans...\$1,600

## JOIN US!

Regardless of where your **SPIN** farm takes root, join us at [www.spinfarming.com](http://www.spinfarming.com). It's home base for **SPIN** farmers everywhere who are defining progress not by "more and bigger" but by "healthy and balanced", and who are uniting behind the type of farming that anyone can understand and more and more want to support.